# RAHUL BHATTACHARYA

**CONTACT DETAILS:**

**Present & Parmanent Address:**

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## Work Experience:

* INFOCOM NETWORK LTD.

***Senior Executive – Key Accounts***

(November 2016 – Till Date)

Currently, I am handling key accounts of existing clients, mainly working in Central Kolkata zone. My role is to provide service & maintain and increase the portfolio. Also I have to cross sale & up sale various range of products to them.

* AXIS BANK LTD. (July 2015 – September 2016)

***Assistant Manager***

Previously, I was working as a Branch Teller/Cash Officer. An active member of Operational team of the bank branch. Also relationship manager to my portfolio customers. Selling various financial products to the customers is also part of job role.

* SYSKA LED LIGHTS PVT. LTD, (*October 2014 - June 2015)*

***Business Development Executive***

Worked in the Project Team of SYSKA LED Lights in Kolkata and reporting to the Branch Manager, Kolkata Regional Office. Handling market development for project business. Responsible for generating Leads from Govt. & Private Sector and developing the data base for project business.

## Professional Qualification

**PGDM-Dual : Unitedworld School Of Business (UWSB)**, Ahmedabad (2012 – 2014)

* Specializing in **Marketing and Retail**
* CGPA 6.16/9

Project Experiences

* **Wipro Enterprises Limited** ***(Consumer Care & Lighting Division*)** - 2 months (June –July, 2013)

**Project Title:** ‘Santoor’ Deodorant Distribution in Central Kolkata’

**Project Work:** Analyzing existing distribution channels & beat wise supervision. Also find out the new area of distribution. Dealing with distributors & helping distributor’s sales peoples to increase sales.

* **Reliance Mart** (10 days) – Retail Trainee [4th April to 14th April 2014]

Hand on experience on floor & back office operation in hyper market format in the biggest store of Reliance Mart at ISKCON Mall, Ahmedabad.

Academic Qualification

**Secondary:** WBBSE –2006 – General Subjects including Mathematics& Computer- 65%

**Higher Secondary:** WBCHSE – 2008 – Eng, Beng, Geo, Econ, Pol.Sc, Computer Application-65%

**B.A.:** West Bengal State University-2011 -Marketing; Journalism &Mass communication-56%

Extra Curricular Activities

* Certificate of Appreciation in “Strategies Brands Adopt in Advertising” conducted on 14/03/2013 by UWSB.
* Certificate in “Marketing Fest ‘IGNITION 2013’ conducted on 20/09/2013 by UWSB.

Involvement in Institutional Activities

* Member “Evolve”, Marketing Club of Unitedworld School of Business.
* Member “United Minds”, Took initiative in ‘Wear Helmet Awareness Campaign’ in the campus.
* Participated in “ZEAL 2012”, an Intra-College Finance Fest in Unitedworld School of Business.
* Participated in Table Tennis, Volley Ball & Cricket Tournament of Unitedworld School of Business.
* Certificate as social worker for voluntary service in Blood Donation Camp organized by Indian Red Cross Society, Ahmedabad on 14/08/2013 at UWSB.

Language Courses

* Certificate in “A Skills Course at The Level Of Impact Intermediate”-From British Council (27.3.2012 to 10.5.2012).
* Certificate in i) “English” & ii) English-Speaking –From ‘BULATS’ (Business Language Testing Serevice) of University Of Cambridge- ESOL Examinations-22.10.2013.

Languages known

### English, Bengali & Hindi

Personal Profile

Father’s Name: Sri Anjan Bhattacharjee

Date of Birth: 17th September, 1989

Gender: Male

Marital Status: Unmarried

Personality: Sincere, Hardworking, Hospitable, Creative, Team-player.

##### Rahul Bhattacharya